



ADVANCING REGENERATIVE
MEDICINE TREATMENT THROUGH
PLACENTAL SCIENCE

Bank of America Securities

2021 Virtual Healthcare Conference

May 13, 2021

DISCLAIMER & CAUTIONARY STATEMENTS

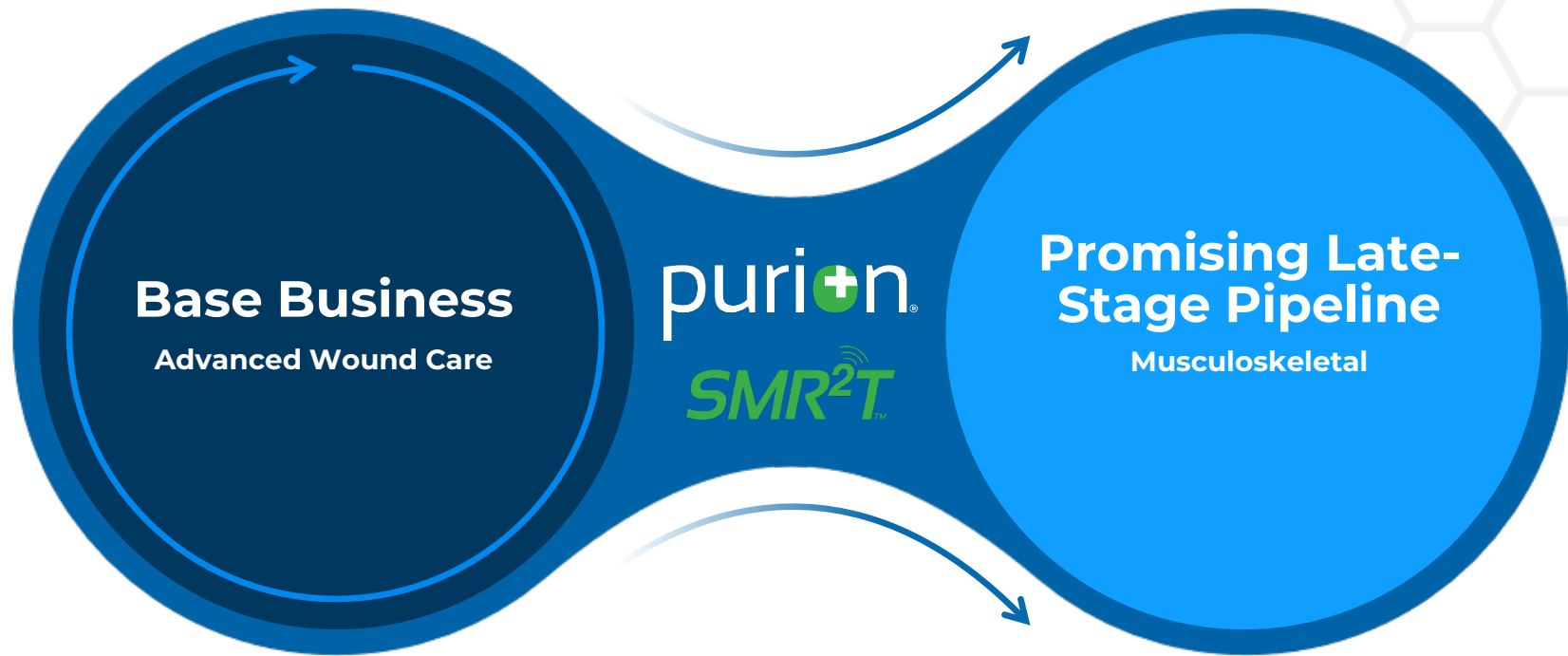
Important Cautionary Statement

This presentation includes forward-looking statements. Forward-looking statements are subject to risks and uncertainties, and the Company cautions investors against placing undue reliance on such statements. Actual results may differ materially from those set forth in the forward-looking statements. Such forward-looking statements include statements regarding:

- the Company's plans to review and analyze the results of its plantar fasciitis, Achilles tendonitis, and knee osteoarthritis clinical trials, and to announce top-line data in Q3 2021, plans for meetings with the FDA, and planned submissions to the FDA, and their timing, and potential FDA approvals, and potential product launch; the results of a clinical trial or trials may have little or no statistical value, or may fail to demonstrate that the product is safe or effective, any meeting with the FDA depends on successful clinical trial results, the availability of such a meeting and its timing is outside of the Company's control, and the Company may change its plans due to unforeseen circumstances, to conduct additional analyses, or for other reasons, and delay or alter the timeline for future trials, analyses, or public announcements;
- plans for expansion outside of the U.S., and the potential to expand the Company's portfolio of products through licensing transactions or additional clinical research; the process of obtaining regulatory clearances or approvals to market a biological product or medical device from the FDA or similar regulatory authorities outside of the U.S. is costly and time consuming, and such clearances or approvals may not be granted on a timely basis, or at all, and the ability to obtain the rights to market additional, suitable products depends on negotiations with third parties which may not be forthcoming;
- the effectiveness of amniotic tissue as a therapy for any particular indication or condition; the results of a clinical trial or trials may have little or no statistical value, or may fail to demonstrate that the product is safe or effective;
- expected spending on research and development in 2021, which depends in part on the results of pending clinical trials; and
- the Company's long-term strategy for value creation, expectations of future growth, the status of its pipeline products, expectations for future indications or products; such expectations depend upon most or all of the above factors.

Additional forward-looking statements may be identified by words such as "believe," "expect," "may," "plan," "potential," "will," "preliminary," and similar expressions, and are based on management's current beliefs and expectations. The Company describes additional risks and uncertainties in the Risk Factors section of its most recent annual report and quarterly reports filed with the Securities and Exchange Commission. Any forward-looking statements speak only as of the date of this presentation and the Company assumes no obligation to update any forward-looking statement.

INDUSTRY LEADER IN UTILIZING AMNIOTIC TISSUE AS A PLATFORM FOR REGENERATIVE MEDICINE

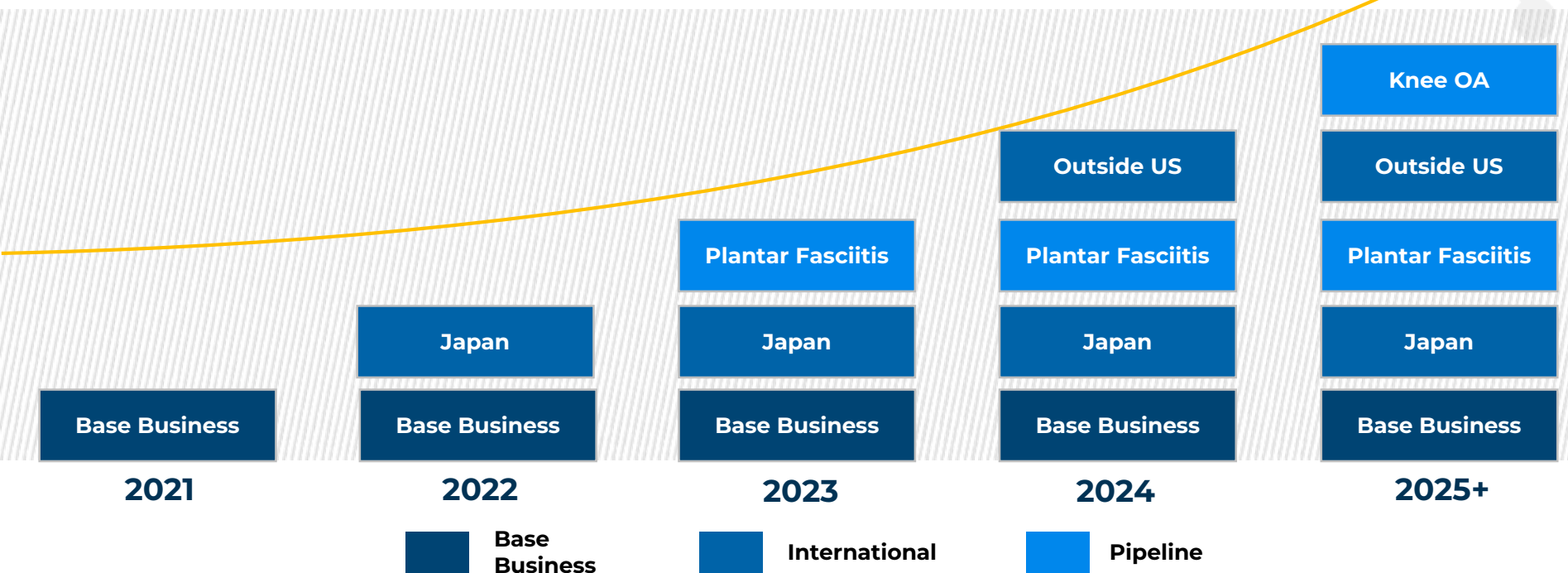


Distinct drivers of significant shareholder value with current and future growth potential

CLEAR STRATEGY FOR VALUE CREATION

Industry leading base business with high gross margins provides foundation for long-term, stable growth, fueling late-stage pipeline

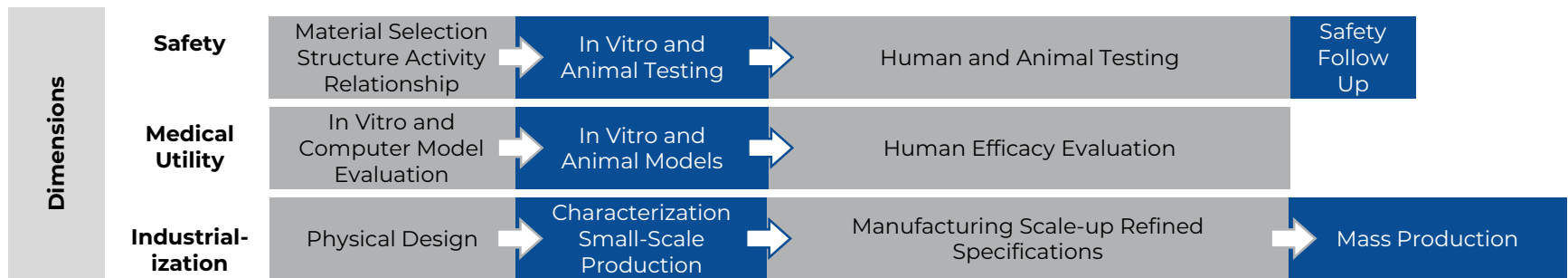
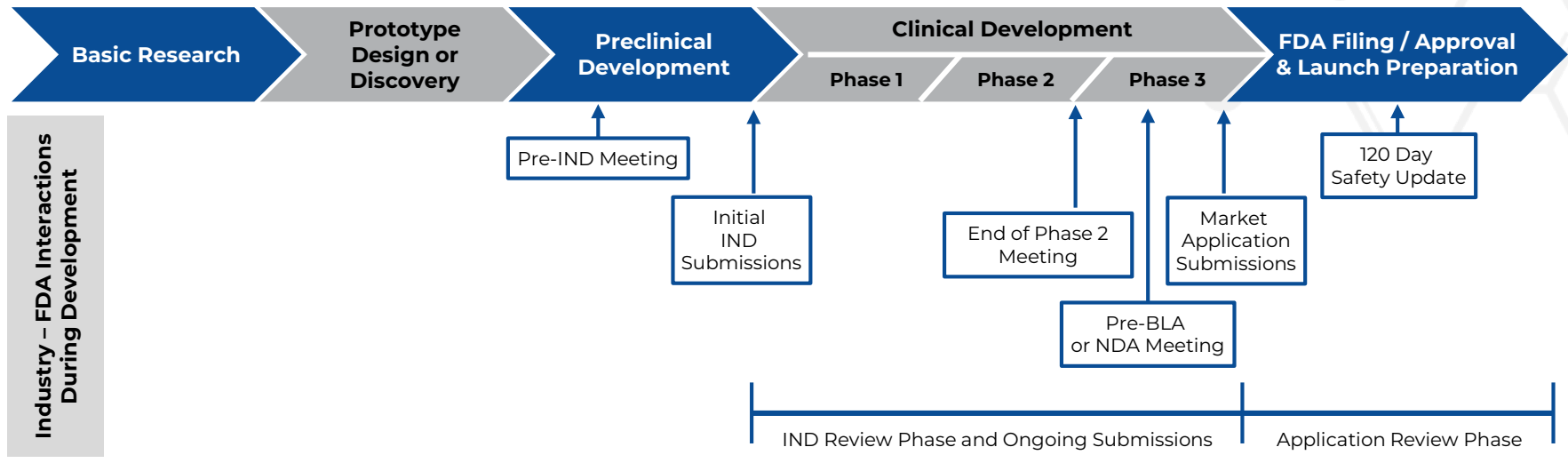
- Targeting 10%+ growth in base advanced wound care business
- Japan approval anticipated mid-2021; providing foundation for further international expansion
- Contribution from late-stage pipeline anticipated in 2023; Potential blockbuster drug reaching the market in 2025 / 2026
- Long-term view anticipates additional large-scale markets leveraging platform technology



THE BLA PROCESS REQUIRES CAREFUL PLANNING AND COORDINATION WITH THE FDA

Multiple work streams underway across R&D, Regulatory and Manufacturing to navigate the BLA pathway


Industry – FDA Interactions During Development



INVESTING HEAVILY IN PROMISING LATE-STAGE PIPELINE WITH SIGNIFICANT GROWTH OPPORTUNITIES

- Announced last patients last visits in three late-stage trials
- Top-line data readouts anticipated late-summer 2021
- Intend to initiate Phase 3 study Knee Osteoarthritis in Q3 2021
- Submitted IND for Chronic Cutaneous Ulcers; Received notification of allowance to proceed
- Three-fold increase in R&D expense to support acceleration of pipeline, including pre-clinical investigations around mechanism of action

Trials explore therapeutic potential as a **non-surgical** treatment option to **reduce pain & improve function** across areas of **significant unmet need**

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- Current IND Studies
 - Planned Near-Term IND Studies
 - Planned Longer-Term IND Studies

FROM **FOUNDATION** TO **TRANSFORMATION**

**Investing
in base
business for
growth**

**Positioning
for pipeline
acceleration**

**Focusing
capital on
strategic
initiatives**

